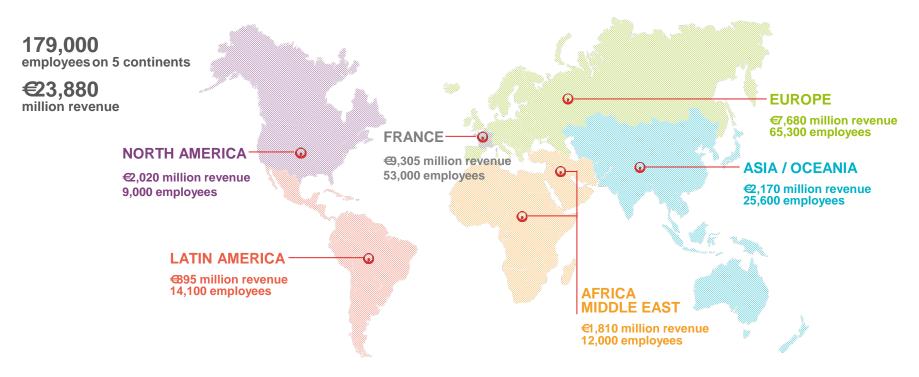


## DECENTRALIZED ORGANIZATION SERVING OUR CUSTOMERS



















## OUR COMMITMENTS FOR SUSTAINABLE GLOBAL AND REGIONAL DEVELOPMENT



6.8 M tons equiv. CO<sub>2</sub> avoided

15.3 M

tons equiv. CO<sub>2</sub> reduced



25%

share of renewable or alternative energies in the Group's energy production Our vocation of "Resourcing the world" is reflected in our commitments to the sustainable development of people, regions and the planet, in particular:



### **IMPROVING**

access to essential services for all the populations we serve, including the most underprivileged, by offering access conditions adapted to local circumstances.



## REDUCING THE ENVIRONMENTAL FOOTPRINT

in particular through optimal resource management and reductions in CO<sub>2</sub> emissions contributing to combating climate change.



### PRESERVING AND RESTORING BIODIVERSITY

by maintaining and enhancing the services provided by ecosystems in the course of our operations.

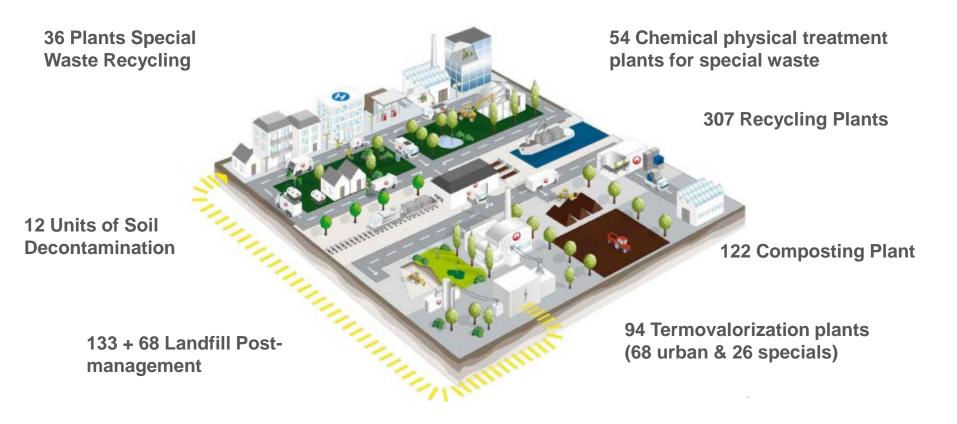
## **WASTE MANAGEMENT**



- 10,140 M € sales
- 105,267 employees
- **Activity in 32 countries**
- 66.6 MT of waste treated
- 45.9 MT of waste collected
- 715 treatment plants operated
- 79.6 M inhabitants served
- 801,000 industrial customers

## **WASTE TREATMENT PLANTS**

715 Treatment Plants in 2013



955 ISO 14001 ISO 9001 & 1299 certified plants 84% of sales from activities ISO 9001 and ISO 14001 certified



## LANDFILL GAS TO ENERGY PROJECTS IN LATIN AMERICA





## BIOGAS DOÑA JUANA CERS CONTRACT

Doña Juana landfill – 6.000 ton/day (Bogotá, Colombia)

## 2007: ONE OF THE BIGGEST CERS CONTRACT



#### DOÑA JUANA BIOGÁS

- 6,000 tons/day landfilled (one of the biggest in the world.
- Biogas treatment: 15.000 m3/h
- Biogas Project: reduce over the next 20 years the GHG emission by more than 14 million tons of CO2 equivalent.







## 2009: BIOGAS FLOW 15.000 Nm3/h @ 52% CH4

**Client:** UAESP (Bogota's municipal subsidiary responsible of waste management)

Landfill: Doña Juana (Bogota's landfill). Owned by UAESP.

Bid mechanism: International bid.

#### **Contractual conditions:**

- -Revenues from CERs sale.
- -24% of CERs paid to client.

### **Consortium:**

- 50% Veolia / 50% Gas Natural SDG.
- Length of contract: 23 years.

#### **Technical characteristics:**

Landfill tonnage: 6.000 tons / dayCollection and flaring: 15.000 Nm3/h.

- Electrical generation: 600 kW





## **2011: CERS PRICE COLLAPSE**

#### **Contract timeline:**

-2007: Contract signed.

- 2009: Operations start up.

- 2011: CERs market collapse:

a) 2007: Market prices: ≈ 21 € / CER.

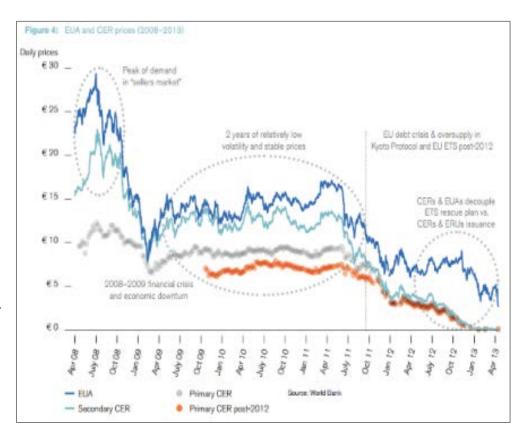
b) 2011: Market prices: <4€/CER

### Other alternatives analyzed:

- Brick producers around the landfill use very low cost coal lack of price competitiveness-.
- Complexity to obtain permissions to furnish electricity to local networks & low energy prices lack of price competitiveness-.

#### **Conclusion:**

- -No economical viability of the contract.
- 2013: sale of project to an energy producer.





## LA BONANZA COLLECTION & FLARING

La Bonanza landfill – 4.000 ton/day (Caracas, Venezuela)

### WASTE DISPOSAL CONCESSION 4.000 TONS / DAY



#### LA BONANZA LANDFILL:

- It serves 11 municipalities: The 5 most populated municipalities of Caracas and six municipalities of the Valles del Tuy.
- 4.5 million inhabitants
- 1.54 million tons of MSW



**Client:** Gobierno Distrito Capital (Caracas municipal subsidiary responsible of waste management)

**Landfill:** La Bonanza (Caracas´landfill). Concession.

**Contractual obligations:** biogas collection & flaring

Consortium: 51% Veolia / 49% Hnos Salas

### **Technical characteristics:**

Landfill tonnage: 4.000 tons/dayCollection and flaring: 6.000 Nm3/h

## COLLECTION & FLARING AS UNIQUE ECONOMICAL ALTERNATIVE

**Electricity very subsidized:** 3 €/MWh

**Conclusion:** lack of financial feasibility for making use of biogas internal energy

Even leachate evaporation is more economical with external fuel supply.









## BIOGAS FLOW: 6.000 Nm3/ h @ 55 CH4



ESTACIÓN DE REGULACIÓN (ER)

> Chimeneas & : Volver a medir la producción luego de la adecuación y conectar si producción de biogás es > 5 Nm3/h con 50% CH4





# PORTOBELLO DIRECT THERMAL VALORIZATION

Tijuquinhas Landfill – 1.200 ton/day (Biguaçu, Brazil)

## 2008: CERs PROJECT



#### TIJUQUINHAS LANDFILL

Tonnage: 1,127 ton/day

• 3.000 Nm3/h @ 53% CH4

Client: Landfill privately owned.

Landfill: Tijuquinhas (Santa Catarina region) landfill.

2008: CDM project

- LFG flaring project registered in 2008

More than 6 years of LFG capture & flaring operation.& monitoring

- <u>Current CDM revenues insufficient</u> to cover network and operation costs

### **URGENT SEARCH FOR ALTERNATIVES**





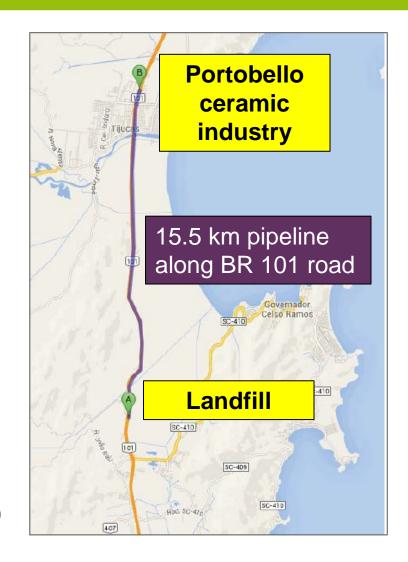
## PORTOBELLO CERAMIC INDUSTRY

#### LANDFILL COMPRESSION PLANT

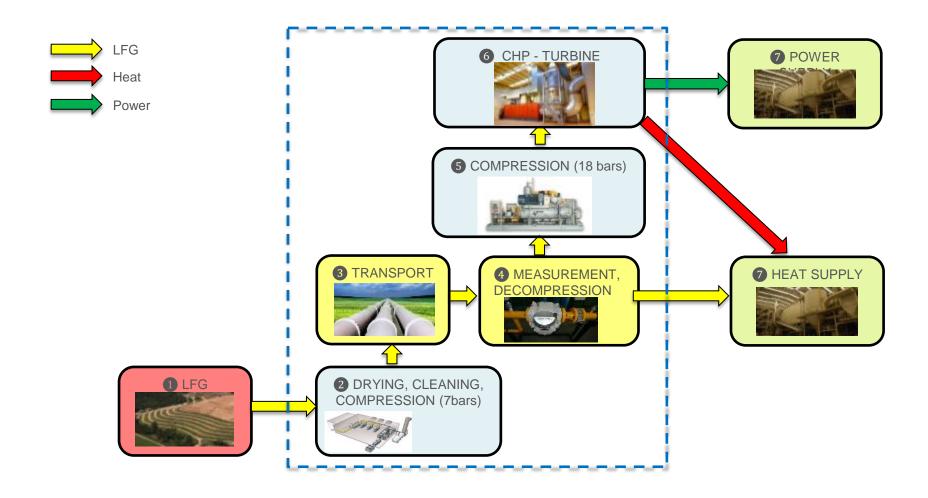
- 3 screw compressors MYCOM (7.5 bars)
- 1 chiller
- air coolers
- 1 odorization system
- LFG conexion pipeline
- 1 injection station
- 1 LFG engine (1 MW)

#### PORTOBELLO CHP PLANT

- 3 screw compressors MYCOM (18 bars)
- 2 turbines (SOLAR 2 x 5.5 MW)
- LFG conexion pipeline
- Heat pipes to atomization
- LFG burners for atomization (in case of LFG direct use)



## **NEGOTIATIONS IN PROCESS**





## METROGAS BIOMETHANE PRODUCTION

Santiago Poniente landfill – 2.000 ton/day (Santiago de Chile, Chile)

## SANTIAGO DE CHILE 3<sup>rd</sup> LARGEST LANDFILL



#### SANTIAGO PONIENTE LANDFILL

- 40,000 t / month of non-hazardous waste.
- For 600,000 inhabitants
- 22 years contract.

**Client:** Privately owned landfill.

Landfill: 3<sup>rd</sup> Santiago de Chile landfill.

Technical characteristics:

-Tonnage: 2.000 Tn/day

- Collection & flaring: 3.000 Nm3/day

### Alternatives analyzed to make use of biogas internal energy

- -Heat utilization. No customers close to the landfill.
- Electricity generation. Strict NOx local emissions that make expensive this alternative.

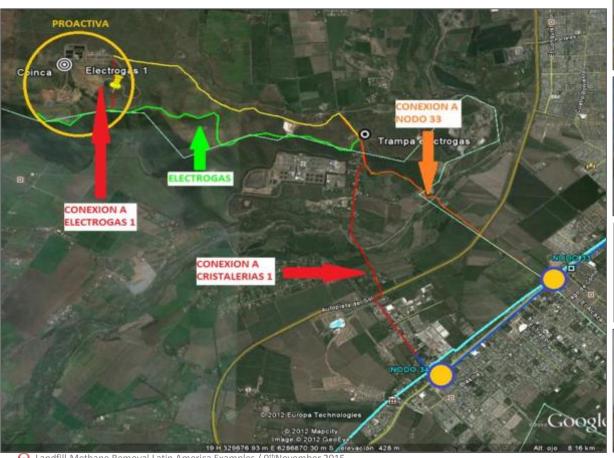


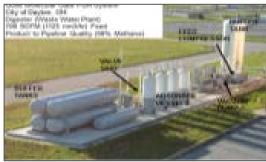


## **BIOMETHANATION**

### **Biomethanation:**

Viability > biogas flow 2.600 Nm3/h.















## QUERETARO ELECTRICITY & CERs

Querétaro Landfill – 1.000 ton/day (Querétaro, Mexico)

## COMPULSORY CREATION OF MUNICIPAL & PRIVATE OPERATOR COMPANY TO SELL ELECTRICITY



### QUERÉTARO LANDFILL

- Term: 15 years from the signing of the concession (1996)
- Extends Term: 15 years from the signing (2006-2021)
- Population served: 800,000 inhabitants.
- Production: 850 ton / day
- Service with volumes of 1,800,000 tEq.CO2 and 194,000 MW / h



In Mexico private companies cannot sale electricity to public electrical networks 2010: Incorporation of a municipal & landfill operator society (10% municipality / 90% operator) to produce electricity from biogas and sale of the electricity to the municipality.

Price for the municipality -9% @ use for street lighting tariffs.

Initially 12% of the revenues came from CERs sale.

2010 - 2015: Permits and authorizations from Mexico electrical regulators.

Biogas flow: 600 m3/h @ 54% CH4

## 600 Nm3/h @ 54% CH4





# BUT .... COMPLEXITY OF LANDFILL GAS TO ENERGY PROJECTS IN LATIN AMERICA

## **NO GENERAL RULES**

Country	Populat. (millions)	% LatAm	GDP US\$ per capita	Landfill tariff (€/ ton)	Electricity price (€/ MWh)	Active collection & flaring compulsory or included in tariff	Ownership of biogas	Leachate treatment compulsory or included in tariff
Brazil	205	34%	12.300	20-25	50	No	Yes	Yes
Mexico	121	20%	15.900	10	100	No	No general rule	No
Colombia	48	8%	11.200	10-20	40-50	No	No general rule	No
Argentina	43	7%	18.700	10	5	No	Yes	Yes
Peru	31	5%	11.400	4	15	No	No general rule	No
Venezuela	30	5%	13.600	35	3	No	No general rule	Yes
Chile	18	3%	19.500	10-15	80	No	No general rule	Yes
TOTAL	485	81%	13.800	17				

## COMPLEX FINANCIAL FEASIBILITY & SLOW DEPLOYMENT

#### COMPLEX LANDFILL GAS TO ENERGY PROJECTS

- High CAPEX/OPEX due to procedures and technical requirements.
- Economical & regulatory context don't facilitate LandFill Gas To Energy projects in LATAM.
- Technical, financial and regulatory restrictions do not help to the acceleration of these projects.

#### ALTERNATIVES

- a) Develop Landfill to gas energy projects → feasible, but slow.
- b) Remove methane in landfills through active collection & flaring →
  fast, almost all methane removed, but not energy recovery.
- c) Mix:
  - Short term: remove almost all the methane in landfills through active collection & flaring.
  - Long term: develop landfill to gas energy projects, making use of the CAPEX invested in the previous step.



Typical passive flare



## ACTIVE COLLECTION & FLARING AS AN INTERMEDIATE STEP

## INTERMEDIATE STEP

#### CURRENT LANDFILLS

- Solution only feasible for landfills.
- ...and mostly on current ones.
- No ideal solution (no energy recovery, no ideal methane removal).
- BUT ... FAST, CHEAP AND EASY

### INTERMEDIATE STEP TO MORE COMPLEX SOLUTIONS

- All landfill gas to energy projects need a previous biogas collection and a safety flaring....
- Hence, all the CAPEX would be recovered in any future project.



Typical passive flare

### 50% REDUCTION LANDFILL METHANE EMISSIONS

#### TECHNICAL EFFICIENCY

- Emissions for typical LatAm waste: 1,4 Tn CO2e / Ton waste
- Active collection & flaring emissions reduction: 50%
- No disputes about biogas ownership.
- Even with leachate saturated landfills, methane emissions are removed.
- No need for complex connections to external energy networks.

#### BUT .... COUNTRIES WITH WEAK REGULATIONS

- No general regulatory requirement for active collection & flaring.
- Landfill tariffs doesn't cover active flaring.
- Current situation: passive venting with/without passive flares.
- Low efficiency and security issues.

#### PROPOSAL: ESTABLISH PRICE FOR TON CO2 REMOVED

- Stronger regulation is needed: compulsory active collection & flaring.
- But lack of economical incentives won't allow for correct methane removal.
- Need for a price for Ton CO2e.



Typical passive flare

## 2 - 3 €/ Ton CO2e

#### VERY COST EFFICIENT CO2e REMOVAL SYSTEM

Order of magnitude: 2 – 3 € / Ton CO2e.

■ Low economical impact: 5 – 10% of LatAm landfills´ tariffs.

#### SHORT TIME LAG

- Low CAPEX + low complexity.
- If economical incentives are well designed → fast implementation.



## **THANKS**